



CPAs at Beene Garter Count on Stonefield Query for GoldMine

Company Name

Beene Garter

Established

1949

City

Grand Rapids MI, USA

Website

www.beenegarter.com

Contact

Doug Sharp

Title

Company Controller

Industry

Financial Services

Query Version

Stonefield Query for GoldMine

End Users

10

Dealer

Stonefield Software Inc.

City

Regina, SK Canada

Website

www.stonefieldquery.com

Email

sales@stonefieldquery.com

Notable Quotes

"I am not a programmer, but Stonefield Query for GoldMine gives us exactly what we want when we need it with no technical issues. Stonefield Software Inc. has delivered a product that takes care of itself."

Doug Sharp

Beene Garter in the Spotlight

Beene Garter is a certified public accounting firm in Grand Rapids, Michigan. They provide comprehensive auditing, taxation, employer support, and wealth management services. Beene Garter is the largest independently owned accounting firm in Michigan servicing businesses and individuals since 1949.

Doug Sharp is Beene Garter's Company Controller. In 2002, Beene Garter had been using over one hundred data storage applications. Doug was part of the team that helped streamline their operations into one application, GoldMine.

The Beene Garter Problem

After the conversion to GoldMine was complete, they discovered a problem the first time they attempted to report on their data. They were trying to create mailing labels using the mail merge feature. They found this feature extremely difficult to use.

Beene Garter knew immediately that if GoldMines standard reporting features were this complicated, then the advanced reporting tools would not be adequate for their needs. "If GoldMine can not easily create a mail merge, for mailing labels," said Sharp, "then how can anyone expect it to create a complex customized report?" They needed to find an easy-to-use data mining and report-writing solution.

The Stonefield Solution

Beene Garter had looked at a few report-writing alternatives before they heard about Stonefield Query for GoldMine. Doug contacted the sales department at Stonefield Software Inc.

After a brief discussion with the Stonefield sales team about his data mining and reporting needs, Doug felt confident that Stonefield Query for GoldMine would be the solution they required.

Before they purchased Stonefield Query for GoldMine, Sharp attended a free online webinar and downloaded the free thirty-day trial version of the software. It did not take long for the Beene Garter team to realize that Stonefield Query for GoldMine would provide them with everything they needed and more.

The Result

Beene Garter worked with Stonefield to get Stonefield Query for GoldMine set up. After the implementation was complete, Doug scheduled a private online training webinar for himself and ten of his employees. Everyone was very impressed with just how easy it is to learn Stonefield Query.

Beene Garter currently uses Stonefield Query for GoldMine for 99% of their data mining and report-writing requirements. They now have the ability to create simple mail merges, client status reports, or detailed tax audits, all without having to be IT experts. Everyone around Beene Garter loves Stonefield Query for GoldMine. In fact, nobody even thinks about GoldMine without also thinking about Stonefield Query.

Beene Garter has used Stonefield Query for GoldMine since November 2002, and have recently upgraded to the latest version of the software.

"I am not a programmer," said Sharp, "but Stonefield Query for GoldMine gives us exactly what we want when we need it with no technical issues. Stonefield Software Inc. has delivered a product that takes care of itself."